

# **ANNUAL SPONSORSHIP** OPPORTUNITIES & EVENT INFORMATION

# 2023

3909 North Lindsay Avenue Oklahoma City, OK 73105 Phone: (405) 525.9488 | www.oktrucking.org

# ANNUAL SPONSORSHIPS

Annual sponsorships provide consistent, year-long exposure to OTA members through event sponsorships and logo recognition on the OTA website and quarterly publication of the Oklahoma Motor Carrier. Comprehensive and multi-faceted, annual sponsorships offers sponsors the best value for their marketing dollars and the opportunity to build visibility among a variety of audiences. See event details for specific sponsorship opportunities. Where available, virtual meeting events may be substituted for in-person events and recognition will be included for these events for the respective annual category level. (See next page for details).

Note: Sponsorships do not include annual dues & publication advertisements.

EVENT BENEFITS	PLATINUM \$21,500	GOLD \$16,500	SILVER \$11,500	BRONZE \$9,000
MIDWINTER CONFERENCE COMPLIMENTARY REGISTRATIONS	5	2	1	1
SAFETY AWARDS BANQUET	8	4	2	1
TRUCK DAY AT THE CAPITOL RECOGNITION			•	
OPPORTUNITY TO DISPLAY TRUCK ON COURSE AT TDC	•	•		
TRUCK DRIVING CHAMPIONSHIPS AWARDS BANQUET	8	4	2	
GRAND SPONSOR LISTING AT TWO GOLF TOURNAMENTS				
HOLE SPONSORSHIP AT TWO GOLF TOURNAMENTS				
COMPLIMENTARY REGISTRATIONS TO TWO GOLF TOURNAMENTS	2 Teams of 4	1 Team of 4		
ANNUAL CONVENTION COMPLIMENTARY REGISTRATIONS	5	4	1	1
RED VEST BANQUET TICKETS	8	4	2	1
SHOOTING STATION SPONSORSHIP AT CLAY SHOOT				
COMPLIMENTARY REGISTRATION FOR CLAY SHOOT	2 Teams of 4	1 Team of 4		
COMPLIMENTARY SUPERTECH REGISTRATION	2	1		
OPPORTUNITY TO ATTEND ANNUAL VIP EVENTS				

# **MIDWINTER CONFERENCE & SAFETY AWARDS**

The Midwinter Conference is an annual event made up of educational sessions that focus on industry issues and legislative affairs. The close of the conference is marked by the Safety Awards Banquet recognizing safe drivers and carriers. Conference registration includes a ticket to Safety Awards Banquet.

<u>Average Attendance Numbers:</u> Conference: 75 Banquet: 250

MIDWINTER CONFERENCE							SAF	ETY BAN	QUET
BENEFITS	GRAND \$4,500	GOLD \$2,500	SILVER \$1,500	BRONZE \$800	MEDIA \$300	EXHIBITOR <b>\$200</b>	BANQUET \$3,500	SAFETY \$1,500	COMPANY <b>\$550</b>
Complimentary Registrations	4	2	1						
Complimentary Banquet Tickets	8						8	4	2
Recognition at Event									
Sponsor Page on PPT									
Logo/Name on PPT			Name					Logo	Name
Logo in Program									
Name in Program									
Items in Goody Bags									
Exhibit Table	Optional								

#### **Other Opportunity**

\$1,500 Corporate Donor \*New Members Only\* 1 year OTA Membership Name recognition on Conference Program One Complimentary Registration Optional Exhibit Table Inquire for Details

# Truck Day @ Capitol Sponsorship

## **\$650 Logo Sponsor (8 Available)** Color logo on OTA Legislative Leave Behind Card

<image>

# **TRUCK DRIVING CHAMPIONSHIPS**

The Oklahoma Trucking Association and Oklahoma Safety & Security Council hosts the state Truck Driving Championships. This two-day event challenges professional drivers with a written exam, pre-trip inspection, and maneuvering through a skills course. At the conclusion of the competition we celebrate the accomplishments of these safe drivers with an awards ceremony. Winners of each class will go on to compete in the ATA National Truck Driving Championships.

<u>Average Attendance Numbers:</u> Driver Registrations: 115 Banguet: 400

BENEFITS	PLATINUM \$3,500	GOLD \$2,500	SILVER \$1,500	SUPPORTERS \$550	MEDIA \$300
Complimentary Banquet Tickets	6	4	2		
Recognition at Event	•				
Commemorative Shirt Listing*	Name	Name			
Banquet Program Recognition	Half Page Ad	Quarter Page Ad	Name	Name	Business Card Ad
Banquet PPT	Logo	Name	Name	Logo	
Driver Goody Bag Item	•				

#### **Other Opportunity**

\$1,500 Corporate Donor \*New Members Only\* 1 year OTA Membership One Complimentary Banquet Ticket Company Listing on PPT Inquire for Details

\*Company listing on the commemorative shirt is contingent upon sponsorship commitment received at least two weeks prior to the event date.

# **SUMMER SHOOT-OUT & CONVENTION CLASSIC**

The OTA has two annual golf tournaments: the Summer Shoot-Out and the Fall Convention Classic. These events are geared toward networking between our allied and carrier members. Each tournament features a shotgun start and concludes with an awards ceremony.

Average Attendance Numbers:

Summer Shoot-Out: 75 Fall Classic: 70

BENEFITS	HOST \$2,000	CLASSIC \$1,600	CART \$750	LUNCH \$650	TEAM \$550	TEE BOX \$350	HOLE \$200	GOODY BAG \$100
Complimentary Registrations	8	4			4			
Recognition at Event								
Logo/Name on Banner	Logo	Name						
Specific Signage on Event			Beverage Cart	Lunch		Tent* on Tee Box		
Hole Sponsor Sign		•						
Goody Bag Item								

#### Other Opportunity

\$1,500 Corporate Donor \*New Members Only\* 1 year OTA Membership One Complimentary Registration Name Listed at Event Inquire for Details \*Member will provide their own tent/table

# **ANNUAL CONVENTION & RED VEST BANQUET**

The Annual Convention is a two-day annual event where members gather for networking one on one with senior level executives and owner-operators. The convention is concluded with the Red Vest Banquet, featuring entertainment and honoring OTA's outgoing Chairman. Conference registration includes a ticket to the Red Vest Banquet.

Average Attendance Numbers:

Convention: 75 Banquet: 100

						WELCOME			
	ANNUAL CONVENTION							/EST BAN	QUET
BENEFITS	platinum \$9,000	DIAMOND <b>\$6,500</b>	GOLD <b>\$5,000</b>	SILVER \$3,000	BRONZE <b>\$1,500</b>	RECEPTION \$4,500	ENTERTAINMENT \$2,500	BUSINESS \$550	MEDIA <b>\$300</b>
Complimentary Registrations	4	4	2	1	1	4	1		
Complimentary Banquet Tickets	8	4	2	1	1		1	2	
Recognition at Event									
Commercial during Event									
Complimentary Golf Registrations	8	4							
Sponsor Page on PPT									
Logo/Name on PPT		Logo	Logo		Name	Logo		Name	
Logo/Name in Program		Logo		Name	Name	Logo			
Exhibit Table	Optional								

## Other Opportunity

\$1,500 Corporate Donor \*New Members Only\* 1 year OTA Membership One Complimentary Registration Sponsor Page Ad on RV PPT Optional Exhibit Table Inquire for Details

## Exhibitor Table

\$200

Table for Company Rep Lunch for One

# FALL CLAY SHOOT

The Fall Clay Shoot is OTA's newest event. This half-day event is an annual event that offers great networking opportunity as well as a great way to support your association. Attendees gather for a fun day of marksmanship during the crisp fall weather. Sponsors can leverage this event while introducing themselves to new contacts who don't ordinarily attend golfing events.

Average Attendance Number:

45

BENEFITS	HOST \$3,500	SHELL \$3,150	CLASSIC \$2,000	LUNCH \$1,500	TEAM \$550	BEVERAGE \$600	STATION \$200	SAFETY \$100
Complimentary Registrations	4	4	2		4			
Recognition at Event			•			•		
Station Sponsor Sign	Logo	Name					Name	
Specific Signage on Event	Lunch	Lunch	Lunch	Lunch		Beverage Station		Safety Table
Safety Meeting Recognition								
Goody Bag Item								

Other Opportunity

\$1,500 Corporate Donor \*New Members Only\* 1 year OTA Membership One Complimentary Registration Name Listed at Event Inquire for Details

# **TMC SUPERTECH COMPETITION**

The SuperTech Competition is held annually at the Francis Tuttle Diesel Center. Competition is limited to 42 professional technicians, trailer technicians, and career tech students competing for a first-place prize. Participants rotate through 15 stations, 14 of which are hands-on, plus a written test. Each individual will be competing for the honor of representing Oklahoma as our State Champion in the National SuperTech Competition.

Attendance Number: Competitors: 42

BENEFITS	Platinum \$1,500	Gold \$1,000	Silver \$650	Bronze \$300
Recogition at Event	•			
Logo on Marketing Items	•			
Optional Banner at Event	•			
Display Promo Materials at Event				
Complimentary Registrations	2	1		

# **PUBLICATIONS**

The OTA has two publications: the annual Membership Directory, and the Oklahoma Motor Carrier Magazine.

Oklahoma Motor Carrier Magazine is produced quarterly and mailed directly to members and statewide associations. Throughout the year, the publication is used to promote our industry through events and community outreach programs.

OKLAHOMA MOTOR CARRIER MAGAZINE Available through Third-Party Vendor Media Kit available on OTA website and upon request.

Magazine is mailed quarterly to all OTA Members and new members who join throughout the year.

Printed/Mailed: 700 Readership Quarterly 5,350+

<u>Art Deadline</u>	<u>Mailed</u>
Q1 Winter: March 15 Q2 Spring: June 15 Q3 Summer: September 15	April
Q2 Spring: June 15	July
Q3 Summer: September 15	October
Q4 Fall: December 15	January

ANNUAL MEMBERSHIP DIRECTORY Available through Third-Party Vendor Pricing Available Upon Request

The directory is mailed to all OTA members and new members who join throughout the year.

Printed/Mailed: 500 | Readership: 2,750

#### **POSITION & PLACEMENT**

An ad's preferred placement is based on current available space. If you have questions about your ad position, please contact Rebecca Chappell at (405) 525-9488 x1 or RebeccaChappell@oktrucking.org for current availability.

# **DIGITAL MARKETING**

#### OTA Website

The Oklahoma Trucking Association website is a major portal connecting users seeking information about the trucking industry, and our impact in Oklahoma. Advertising on our webpage ensures visibility to our diverse membership and the general public. Options include sponsorship on our main webpage and subsequent internal pages.

Over 100,000 Annual Page Views

#### Weekly Tip Sheet

This weekly email includes announcements and updates affecting all of the trucking industry including OT events, upcoming programs, legislative updates, and immediate industry news. The OTA tip sheet is broadcast to all of team members and other state associations. Advertisers have prominent placement on the sidebar panel of the tip sheet.

Over 500 emailed, weekly Tuesday (Average open rate 30%, Constant Contact All Star Winner)

#### OTA Website Advertising

#### \$2,000 Presenting Top Banner Rotating Sponsor (3 Available) Full color banner ad with 5 second rotation Direct ad link to business website Duration: Annual Specs: 4" W x 2" H

\$1,000 Interior Page Sponsor (2 Available) Full color ad on internal page Direct ad link to business website Duration: Annual Specs: 5" W x 4" H

#### Weekly Tip Sheet Advertising Specs: 2.75" W x 2.45" H

- \$200 Monthly Side Bar Ad Prominent placement of ad in tip sheet Direck link to company website
- \$1,000 Annual Side Bar Ad Sponsor (1 Available) Side bar ad spot featuring your business information Direct link to company website

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# **INTERESTED IN SPONSORING?**

ANNUAL SPONSORSHI	••••••••••••••••••••••••••••••••••••••	MIDWINTER CONFERENCE	• • • • • • • • •
Platinum	\$21,500	Grand	\$4,500
Gold	\$16,500	Gold	\$2,500
Oold Silver	\$11,500	Silver	\$1,500
Bronze	\$9,000	Bronze	\$800
	\$9,000	DI012e Media	\$300
TRUCK DRIVING CHAM	PIONSHIP	Exhibitor	\$200
Platinum	\$3,500		ψ <u>=</u> σσ
Gold	\$2,500	SAFETY AWARDS BANQUET	
Silver	\$1,500	Banquet	\$3,500
Supporters	\$550	Safety	\$1,500
Media	\$300	Company	\$550
GOLF TOURNAMENTS		TRUCK DAY @ CAPITOL	
Host	\$2,000	Logo on Legislative Card	\$650
Classic	\$1,600 \$750		<b>T</b>
Cart	\$750	ANNUAL CONVENTION	
Lunch	\$650 \$550	Platinum	\$9,000
Team	\$550	Diamond	\$6,500
Tee Box	\$350	Gold	\$5,000
Hole	\$200	Silver	\$3,000
Goody Bag	\$100	Bronze	\$1,500
FALL CLAY SHOOT		Exhibitor	\$200
Host	\$3,500		ψ <u>=</u> σσ
Shell	\$3,150	RED VEST BANQUET	
Classic	\$2,000	Entertainment	\$2,500
Lunch	\$1,500	Business	\$550
Team	\$550	 Media	\$300
Beverage	\$600		+
Station	\$200	WELCOME RECEPTION	
Safety	\$100	Welcome Event	\$4,500
	+		Ŧ )
TMC SUPERTECH COM	PETITION	BILLING FREQUENCY	
Platinum	\$1,500	Annual	
Gold	\$1,000	Semi-Annual	
Silver	\$650	Quarterly	
Bronze	\$300	Monthly	
		TOTAL COMMITMENT:	

### **SPONSORSHIP** | COMMITMENT FORM

This form guarantees the investor an individual or annual event sponsorship at the level and with the recognition applicable for the specific program. By signing this commitment form, you have agreed to pay the above amount, unless otherwise stipulated.

# **CONTACT INFORMATION**

Contact Name:	_Company:
Address:	_City/State/Zip:
Phone:	Email:
Signature:	Date: